

# DELIVERING VALUE



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## EXCITING TRILOGY DATA USHERS IN NEW METROCARE TRILOGY INITIATIVE

In 2018, MetroCare and HealthChoice began working with a small number of Trilogy practices to establish a Medicare ACO.

As part of this trial project, MetroCare worked closely with these practices to increase Medicare Annual Wellness Visits to promote preventive care, increase quality and value, and increase practice revenue.

New data just in on the results of these efforts is quite remarkable. Across the ACO, there was a 51% increase in AWVs performed, and three practices showed greater than a 300% increase in Medicare Annual Wellness visits.



The results of regular preventive care cannot be ignored:

- Increased practice revenue • Increased patient loyalty • Fewer care gaps
- Increased documentation->increased risk adjustment scores --> Increased opportunity for shared savings
- And even more importantly, prevention or improved control of patient illness resulting in better quality of life and lower healthcare cost.

**This year our goal at MetroCare is to encourage an increase in preventive services in our Trilogy commercial patient population through practice education seminars and close personal involvement in our practices.**

We fully expect your practice, with our help, to be able to experience similar results with your commercial patients that we experienced in the Medicare ACO.

Commercial payers and employers are increasingly recognizing the value of and beginning to monetarily reward those providers who are putting into practice evidence-based preventive care.

**If you would like assistance from our clinical services team with starting or improving preventive care processes in your practice, please contact Fran Parker: phone 901-261-7791 email [fran.parker@metrocarephysicians.com](mailto:fran.parker@metrocarephysicians.com).**

# Successful Seminar Showcases HCC Coding and Risk Adjustment

Over one hundred physicians attended the evening session of the HCC seminar at the Fogelman Executive Conference Center on the University of Memphis campus.

Steve Adams, MCS, CPC, COC, CPC-I, CRC, CPMA, FCS, PCS, COA, presented a very dynamic and well-received program on the importance of diagnostic documentation and coding specificity and their direct effects on reimbursement and quality valuation.

Several physicians commented on the relevance and ease of understanding of Adams' presentation and requested access to the video from that evening. To view the video\*\*\*, please [click here](#).

\*\*\*Trilogy physicians will get participation credit for watching this video. This credit will directly affect a portion of your future shared savings

## We Are Here to Assist You

A dedicated team of professionals is committed to assuring MetroCare physicians have the tools and resources to achieve success with the changes required by transition to value-based healthcare.

**George Wortham III, MD**  
CEO  
t 901.360.1360  
george.wortham@metrocarephysicians.com

**Taylor Bailey**  
Operations Services Manager  
t 901.261.7804  
taylor.bailey@metrocarephysicians.com

**Donna Pendergrass**  
Communications Director  
t 901.261.7796  
donna.pendergrass@metrocarephysicians.com

## Clinical Services

**Fran Parker**  
Quality Reporting Coordinator  
t 901.261.7791  
fran.parker@metrocarephysicians.com

**Wendy Hughes**  
Practice Transition Coach  
t 901.261.7790  
wendy.hughes@metrocarephysicians.com

## Education Services



**EDUCATION EVENTS CALENDAR**  
[click here](#)

## Credentialing Services

**Kelly Jordan, CPMSM**  
Credentialing Supervisor  
t 901.261.7797  
kelly.jordan@metrocarephysicians.com

**Debra Peters**  
Credentialing Specialist  
t 901.261.7793  
debra.peters@metrocarephysicians.com

**Teresa Stacks**  
Credentialing Specialist  
t 901.261.7792  
teresa.stacks@metrocarephysicians.com

# BIG CHANGES AT METROCARE/HEALTHCHOICE



T. Carter Towne, MD



George F. Wortham, MD



J. Mitch Graves

Dr. Carter Towne, chairman of the MetroCare Physicians board, announced last week that Dr. George Wortham, MetroCare CEO, will take over as interim CEO of HealthChoice on May 1, as Mitch Graves leaves that post to take the helm at West Clinic.

Dr. Towne will take over interim part-time duties at MetroCare from Dr. Wortham while continuing his practice. Dr. Wortham will retire from his gynecology practice to work full time at HealthChoice.

Dr. Wortham spoke of the opportunity to further develop and coordinate the value-based clinical strategies that MetroCare and HealthChoice jointly produce.

"This is an exciting time in our network development for MetroCare and HealthChoice. We thank Mitch Graves for his tireless and invaluable efforts to develop our clinically integrated network. And we wish him success at West Clinic with their new endeavors." said Dr. Wortham